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Mohr Partners, Inc.  
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#### **EDUCATION**

- Villanova University – *Bachelor of Science, Business Administration*

## **MATTHEW THESING**

### SENIOR ASSOCIATE

Matthew Thesing is a Senior Associate for Mohr Partners, Inc. in Newport Beach, CA.

Matthew provides real estate advisory services to corporate clients across the country. He takes a strategic and proactive approach in order to maximize the value he creates for his clients, whether it's managing their real estate portfolio or executing a one-off assignment.

Prior to joining Mohr Partners, Matthew was a Sales Manager for Indigo Auto Group. He led a sales team managing leads, ensuring follow up and engaging clients. In addition to sales training, he structured and assisted in closing deals, appraised trades and secured bank financing.

Matthew began his career with Victaulic as a Territory Sales Manager. Following he was with F&S Produce, Inc. as a Buyer/Planner procuring a variety of produce for production. He went on to be a Sales and Leasing Consultant for Hyundai Motor America. During this time there, he maintained a 96% customer service index score and averaged 17 sales per month.

Throughout his career, Matthew has developed strong communication skills and relationship building which has shown a proven track record of success. He continues to develop a deeper understanding of client wants and needs to ensure they receive the best service.